

KVM Trade-In Program

Trade-in old KVM switches from Raritan (e.g. Paragon II) or from other manufacturers including Avocent®, Aten/Altusen, Digi®, HP, IBM®, Dell®, Lantronix®, MRV®, and Belkin® for great savings on our latest generation KVM-over-IP, the Dominion KX III®.

Why Trade up to the Dominion KX III?

The Dominion KX III is Raritan's flagship, enterprise-class KVM-over-IP switch that provides 1, 2, 4 or 8 users with BIOS-level, Java-free, remote management of 8, 16, 32 or 64 servers in a single switch. With industry leading video performance,



security, and reliability, the Dominion KX III is a perfect replacement for older analog matrix switches.

With standard features such as DVI/HDMI/DisplayPort digital video, VGA analog video, virtual media, audio, smart card/CAC, and mobile access, the Dominion KX III is suitable for both general computer and dynamic broadcast applications.

Top Reasons to Upgrade to the Dominion KX III

- Superior video performance with 1080p, 30 frames-per-second and 50 ms latency
- Support for VGA, DVI, HDMI and DisplayPort, with digital audio
- Java-Free HTML5 and Microsoft .NET KVM Clients
- IP-based User Station supporting dual monitor and up to 8 simultaneous KVM connections
- LAN, WAN and Internet/VPN access
- Integrated PC and laptop access
- True serial-over-IP access to routers, switches and LINUX/UNIX servers
- Continual enhancements and firmware updates for new features, enhancements and security updates



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Trade-In Instructions

END-USERS

- 1. Contact your reseller with details on what you would like to trade in and the details of your new purchase.
- 2. Provide serial numbers of your trade-in equipment, manufacturer names, model numbers, port count and type. This information will be given to Raritan, which will offer a trade-in value. Then return your authorization RMA#.
- 3. Your Raritan reseller will provide you with a Raritan trade-in RMA# once the form is reviewed and approved by Raritan.
- 4. Raritan will discount the new equipment by the determined trade-in value. The reseller will pass on this discount to your company.
- 5. Send us your old KVM switches within 60 days of receiving your RMA#. If products are not returned, you will be invoiced for the amount of the discount.
 - Include with this shipment a copy of your reseller's invoice for the new Dominion KX III product that you have purchased as part of the program. Make sure the RMA# is printed clearly on your shipping boxes. You must prepay all shipping charges.

•	Ship RMA product to:	Raritan Europe B.V ,
		Attn: Customer Loyalty RMA#
		Jan van Galenstraat 59,
		3115 JG Schiedam
		The Netherlands

RESELLERS:

- 1. When you receive the trade-in product details from your end-user, please complete the trade-in request form that you can obtain from your Raritan Area Manager or via marketing.europe@raritan.com.
- 2. Send the completed form to marketing.europe@raritan.com. They will validate the request and return an RMA# and trade-in value to you so you may place the order.
- 3. Send your end-user customer the RMA# to ensure that the trade-in products are returned to Raritan within 60 days.

This advanced trade-in discount will be credited to the reseller's invoice. The reseller in turn will deduct this amount from the end-user invoice.

Raritan accepts serial concole serves from the following manufactures: Raritan, Avocent®, Lantronix®, Opengear, WTI, and Perle.

For more details on the trade-in program, contact +31 (0)10-284 40 40 or Sales.europe@raritan.com.