

# KVM and Serial Console Trade-In Program



## Upgrade now to the world's best switches and save.

Trade in your existing Raritan switches (KVM or serial) and competitor's switches\* and migrate to our next generation of switches, expand your existing solution or move forward to a hybrid solution.



We're offering you this unprecedented trade-in for a limited time only. So now you can save when you upgrade to the Dominion® KX III, our state-of-the-art KVM-over-IP access solution that includes:

- ▶ Web based, BIOS level access and control for up to 64 servers.
- ▶ Beautiful 1920x1080 HD resolution, 24-bit color, at up to 30 FPS.
- ▶ A new DVI based digital local port for responsive, at the rack performance.
- ▶ DVI, HDMI, and DisplayPort digital analog video connections.
- ▶ Government security standards like FIPS 140-2, smart-card/CAC, and IPv6.

You'll also benefit from the Dominion SX, our enterprise-class serial-over-IP switch, with:

- ▶ The most secure serial console access and control in the market.
- ▶ Reduced downtime and mean-time-to-repair by managing your console devices (routers, switches, servers) from anywhere.
- ▶ Models that support dual GigE ports, dual power sources and a built-in modem for the ultimate in availability and reliability.
- ▶ Plus new layers of security to protect data centers against network intruders.

**The more you know, the better you can manage.  
So get started now with this unprecedented trade-in offer.**

Call your Raritan reseller or go to [www.raritan.eu](http://www.raritan.eu) to learn more.

\*Subject to approval by Europe B.V. Offer available in EMEA only.

© 2017 Raritan Inc. Raritan®, Know more. Manage smarter.™, MasterConsole®, Paragon®, Dominion® and Absolute Mouse Synchronization™ are trademarks or registered trademarks of Raritan Inc. or its wholly-owned subsidiaries. All others are trademarks or registered trademarks of their respective owners.

# KVM and Serial Console Trade-In Program

## OFFER INSTRUCTIONS:

1. Trade in your existing Raritan KVM or serial console switches or competitor's switches\* and receive an attractive trade in rebate based on the number of ports traded in towards the purchase of the Dominion KX II, Dominion KX III or the Dominion SX.

## Eligible Trade-in Switches

Vendor	Products	Vendor	Products
<b>Raritan</b>	MasterConsole®		KH1508/1516/0116/2516/2908
	Paragon	<b>Aten/Altusen</b>	KM0216/0432/0832
	Paragon II		SN108/SN116
	Dominion KX	<b>Digi®</b>	Digi Console Servers
	Dominion KX II	<b>HP</b>	HP Server Console Switch
	Dominion SX	<b>IBM®</b>	Global Console Manager
	DSR® KVM-over-IP Switch	<b>Dell®</b>	Remote Console Switch 2161DS and 4161DS
<b>Avocent®</b>	MergePoint® Unity™ KVM-over-IP and Serial Console Switches	<b>Lantronix®</b>	SecureLinX™ Console Servers
	AMX® Analog KVM Switch	<b>MRV®</b>	MRV Console/Terminal Servers
	AutoView®	<b>Belkin®</b>	OmniView™ Series
	CCM™ Console Management Appliances		
	Cyclades® ACS and CS Console Servers		
	Cyclades Terminal Servers		

## END-USER OFFER INSTRUCTIONS:

This rebate amount will be credited to the reseller. The reseller in turn will pass this amount to you. If products are not returned, you may be invoiced for the amount of the discount by the reseller.

1. Contact your reseller with details on what you would like to trade in and the details of your new purchase.
2. Provide serial numbers of your trade-in equipment, manufacturer names, model numbers, port count and type. This information will be given to Raritan, which will offer a trade-in value. Then return your authorization RMA#.
3. Your Raritan reseller will provide you with a Raritan trade-in RMA# once the form is reviewed and approved by Raritan.
4. Raritan will discount the new equipment by the determined trade-in value. The reseller will pass on this discount to your company upon receipt of your old equipment.
5. Send us your old KVM and serial switches within 60 days of receiving your RMA#.

- Include with this shipment a copy of your reseller's invoice for the new Dominion KX II, Dominion KX III or Dominion SX products that you have purchased as part of the program. Make sure the RMA# is printed clearly on your shipping boxes. You must prepay all shipping charges.
- Ship RMA product to:

Raritan Europe B.V.  
Attn: Customer Loyalty RMA# \_\_\_\_\_  
Jan van Galenstraat 59  
3115 JG Schiedam  
The Netherlands

## RARITAN RESELLER PARTNER INSTRUCTIONS:

1. When you receive the trade-in product details from your end-user, please complete the trade-in request form that you can obtain from your Raritan Area Manager.
2. Send the completed form to [marketing.europe@raritan.com](mailto:marketing.europe@raritan.com). They will validate the request and return an RMA# and trade-in value to you so you may place the order.
3. Send your end-user customer the RMA# to ensure that the trade-in products are returned to Raritan within 60 days.

This advanced trade-in discount will be credited to the reseller. The reseller in turn will pass on this amount to the end-user.